

REPORT TO CABINET 16 July 2019

TITLE OF REPORT: Housing Management – Variation of Housing

Management Agreement and review of delivery model

REPORT OF: Colin Huntington, Acting Strategic Director,

Communities & Environment

Purpose of the Report

1. This report seeks approval for changes to the Council's management agreement with the Gateshead Housing Company (GHC) to update and strengthen the Council's oversight of GHC. It also seeks approval to carry out a comprehensive review of the current management arrangements for the Council's c.19,000 homes, including the delivery model and structures, to ensure they meet the needs of the Council, and its tenants and leaseholders, as effectively and efficiently as possible.

Background

- 2. GHC's obligations to the Council and governance and oversight arrangements are set out in a management agreement (the Management Agreement) between the Council and GHC dated 1 January 2004. The Management Agreement includes provisions as to the monitoring and management, by the Council, of the delivery of services by GHC.
- 3. The Management Agreement also provides for its content to be reviewed, and for its renewal to be considered, every five years and for there to be variations of it, agreed in writing between the parties, wherever that is appropriate. The Management Agreement has been reviewed periodically throughout its existence, but without significant amendments having been agreed. As a result, the delivery plan and metrics for monitoring of service delivery and performance by GHC require updating.
- 4. The Council has recently been in communication with the Regulator of Social Housing with regard to compliance with consumer standards. As a result of engagement with the Regulator, the Council is seeking promptly to strengthen and clarify its oversight and performance monitoring arrangements in respect of GHC.
- 5. Housing management agreements, and variations to them, are subject to the approval of the Regulator for Social Housing under section 27 of the Housing Act 1985. At the time of creation of the Management Agreement, the requirement was for approval of the Secretary of State, which was granted.

The changes proposed in this report may require the approval of the Regulator of Social Housing, whose views are therefore being sought.

- 6. It is also considered timely to commence this year a more comprehensive review of the current arrangements and model for the management of the Council's housing stock, consistent with the five-yearly cycle under the Management Agreement and Council's best value duty (i.e. to secure continuous improvement in the way in which its functions are exercised, having regard to a combination of economy, efficiency and effectiveness¹).
- 7. The review will also consider the wider housing related services provided by GHC, particularly in the context of Making Gateshead a Place Where Everyone Thrives, and the recently agreed Housing Strategy. The challenges faced by the Council in relation to the Housing Revenue Account forecast (i.e. reaching its minimum reserve level in 2025/26, as previously reported to Cabinet in January this year), and the impact of recent legislative changes (esp. the Homes (Fitness for Human Habitation) Act 2018) also provide important context and considerations for the review.

Proposal

- 8. It is proposed that the current Management Agreement is varied by way of an exchange of letters between the Council and GHC setting out new performance metrics, reporting and monitoring processes in order to bring the monitoring of performance quickly in line with current requirements and best practice. Updated key performance indicators (KPIs) have been prepared from the perspective of the Council which would satisfy the Council's objectives and they are attached to this report at Appendix 2. A draft schedule of frequent monitoring and reporting meetings has been prepared on behalf of the Council and discussed with GHC with a view to monitoring compliance and performance matters. It is attached to this report as Appendix 3.
- **9.** The Council will continue to engage with the Regulator for Social Housing to determine whether their approval of the variations is required.
- 10. It is also proposed that that a review of the current model for the delivery of the management of the Council's housing stock be carried out. On completion of the review, a further report will be presented to Cabinet on options for the future governance and delivery arrangements for the management of council housing (including retaining GHC) prior to wider consultation. In the meantime, Cabinet is asked to agree to the renewal of the Management Agreement for a period of up to two years, to allow time for the review to be concluded and any revised arrangements implemented.

Recommendations

11. It is recommended that Cabinet:-

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¹ Section3, Local Government Act 1999

- (i) approve the immediate updating of the Management Agreement by way of a variation letter recording newly agreed performance metrics, reporting and monitoring processes between the Council and GHC based on Appendices 2 and 3 and authorise the Strategic Director, Communities & Environment, following consultation with the Leader of the Council and the Cabinet member for Housing, to approve any minor amendments to the proposed variations following further discussions with GHC or such amendments as might be required by the Regulator for Social Housing;
- endorse the proposal to commence a comprehensive review of the delivery model for management of the Council's housing stock, including a full options appraisal of alternatives and all necessary consultation with stakeholders; and
- (iii) authorise the Strategic Director, Communities & Environment, following consultation with the Leader of the Council and the Cabinet member for Housing, to agree to the renewal of the Management Agreement for a period of up to two years, to allow time for the review to be concluded and any revised arrangements implemented

for the following reason(s)

(i) To ensure the Council's housing stock is managed, and housing services delivered, in the interests of the Council and its tenants as effectively and efficiently as possible.

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APPENDIX: 1

Policy Context

1. The proposals support the overall vision for Gateshead as set out in Making Gateshead a Place Where Everyone Thrives, and the Housing Strategy 2019-2030. In particular, supporting our residents to thrive by helping them to access and sustain a home.

Background

- 2. GHC's obligations to the Council and governance and oversight arrangements are set out in a management agreement (the Management Agreement) between the Council and GHC dated 1 January 2004. The Management Agreement includes provisions as to the monitoring and management, by the Council, of the delivery of services by GHC. Those provisions are set out in Part J of the Management Agreement and in the Delivery Plan appended to it as one of its schedules.
- 3. Although the Council established GHC in 2004 with the primary objective of securing government funding to deliver the Decent Homes programme, Decent Homes funding has since diminished, but the Council has continued to commission housing and additional services from GHC, including the repairs and maintenance function (previously outsourced) and the transfer of its Construction Services.
- 4. The Management Agreement provides for its content to be reviewed, and for its renewal to be considered, every five years and for there to be variations of it, agreed in writing between the parties, wherever that is appropriate. The Management Agreement has been reviewed periodically throughout its existence, but without significant amendments having been agreed, despite the additional functions GHC delivers for the Council. As a result, the delivery plan and metrics for monitoring of service delivery and performance by GHC require updating.
- The review will be consistent with the principles set out in the Council's Commissioning Strategy and framework, including a full options appraisal. Consultation with stakeholders (esp. councillors, tenants, leaseholders, GHC board and employees, Keelman Homes and other recipients of GHC services, and the Regulator of Social Housing) will play an important part in the review. It is anticipated that the review will take a minimum of six months and may require support from external consultants.
- 6. If the outcome of the review is that GHC is to be retained as a delivery vehicle the Council, the existing Management Agreement will be reviewed with a view to substantially overhauling it or replacing it in its entirety to reflect current requirements, current practice in relation to the delivery of services by GHC to the Council, current practice in relation to the delivery of services by the Council to GHC, and legislative and best practice changes that have occurred since the Management Agreement was

entered into in 2004. The implications of alternative delivery models and options will be set out in a further report to Cabinet prior to any wider consultation.

Consultation

7. In preparing this report, consultations have taken place with the Leader, Deputy Leader and Cabinet member for Housing.

Alternative Options

8. The alternative options of not varying the Management Agreement as proposed, or not carrying out a review of the current arrangements and delivery model, are not recommended as they would not protect and promote the best interests of the Council and its housing tenants.

Implications of Recommended Option

9. Resources:

- a) Financial Implications The Strategic Director, Corporate Resources confirms that there are no direct financial implications associated with this report. The resources required to deliver the enhanced performance management framework and to undertake the comprehensive review of the delivery model will be identified from within existing budgets.
- **b)** Human Resources Implications There are no implications arising from this recommendation.
- **c) Property Implications –** There are no implications arising from the recommendation.
- **10. Risk Management Implication -** There are no implications arising from this recommendation.
- **11. Equality and Diversity Implications -** There are no implications arising from this recommendation.
- **12. Crime and Disorder Implications -** There are no implications arising from this recommendation.
- **13. Health Implications –** There are no implications arising from this recommendation.
- **14. Sustainability Implications -** There are no implications arising from this recommendation.
- **15. Human Rights Implications -** There are no implications arising from this recommendation.

- **16. Ward Implications –** All wards.
- **17. Background Information –** None.

Key Performance Measures for Review at Exec Director Meetings (Quarterly)

Developed from Homes England Regulatory Standards, HRA Business Plan, Housemark, Housing Policy and Housing Strategy

Home Standard	Indicator
Gas and Solid Fuel	% of domestic properties with a valid Gas Safety Certificate
	% of solid fuel services due that were completed
Fire Safety	% of Fire Risk Assessments due that were completed
	% of Fire Risk Assessment actions completed
Asbestos Management	% of Communal Asbestos Management Surveys due that were completed
	% of Domestic Asbestos Management Surveys due that were completed
Electrical Safety	% of properties with a valid Electrical Safety Certificate (10 years)
	% of communal areas inspected within 5 years
	% of domestic properties inspected within 5 years

Water Hygiene	% of Legionella Risk Assessments in priority schemes due that were completed
	% of Legionella Risk Assessments in mid-rise blocks due that were completed
	% of general needs stock with Legionella Risk Assessment (10-year programme)
Lifts	% of Passenger Lifts LOLER Inspections due that were completed
Repairs and Investment	% of emergency, urgent and routine repairs completed within timescale
	% of repairs completed right first time
	Average number of calendar days to complete a repair
	Appointments kept as a % of appointments made
	% of capital works completed
	Number of disrepair claims

Tenancy Standard	Indicator
Lettings and voids	Number of people on the housing register with a priority housing need
	Rent lost due to empty properties as a % of rent due
	Average re-let time in days
Income collection	% of rent collected from current and former tenants
	Current tenant arrears as a % of rent due
	Rent arrears of former tenants as a % of rent due (excluding voids)
Housing Sustainability	% of tenancies terminated in the first 12 months
	Number of rough sleepers
	Number of homeless initial assessments undertaken
	% of households where homelessness has been prevented (securing accommodation for at least 6 months)
	least o months;

Neighbourhood and Community Standard	Indicator
Neighbourhood Satisfaction	% of tenants satisfied with their neighbourhood as a place to live

Tenant Involvement and Empowerment Standard	Indicator
Customer Service	Number of complaints received
	% of tenants satisfied with the service provided
	% of tenants satisfied that their views are being listened to and acted upon

TGHC as an Employer	Indicator
Sickness and Turnover	Average days lost to sickness per employee
	Staff turnover in the year %

APPENDIX 3

Nature and frequency of monitoring meetings:

Meeting	Attendees & Standard Agenda	Frequency
Meeting Joint Compliance Review Meeting	Attendees & Standard Agenda Chaired by Service Director, CHDTS Council Compliance Lead (Housing Services & Development Manager) Council H&S Council HRA Finance TGHC – Property & Assets (Operational Delivery) TGHC – Housing Management Agenda • Performance Matrix – Position statement on key areas of landlord compliance • Action Plan Update • Resource Implications (Rev & Cap) • Emerging issues	Frequency Monthly
Joint Revenue & Financial Monitoring Meeting	As above Agenda Revenue Monitoring Capital Programme HRA Priorities Portfolio Issues SMG Housing Actions	Monthly
Exec to Exec Partnership Meetings	Strategic Director Communities & Environment Service Director CHDTS Manging Director, TGHC P & A Director TGHC HRA Business Partner Other representation as & when appropriate Agenda • Performance Dashboard (KPI's) • Compliance Update (KPI's)	Quarterly

HRA Business Plan
Financial Monitoring
Investment Planning